





BACKGROUND

of the business or owner you are about to ENTER into a deal with?

Are you concerned about the BACKGROUND of the business or owner you are about to ENTER into a deal with?

If you are looking to retire and need a buyer for your business you want to be sure the buyer doesn't have anything in their background that could affect their ability to run the business and pay you back. You should also know if the prospective owner(s) have anything in their background that could have negatively impacted the credibility of the business or your customers.

A Due Diligence Background Investigation on a buyer, seller, key executives/employees and any associated business can be a great form of business insurance and give you the peace of mind you need to proceed or exit from a deal.

CONSIDERATIONS

Does the buyer have real estate holdings that could offer liquidity if the business gets in trouble and he or she needs access to cash?

Regulatory sanctions or any bank watch lists that would impact banking relationships or ability to do business with regulated industries.

Thinking about **Buying or Selling**a business?

A Due Diligence Background Investigation can include the following:

- Verification of Identifiers (Names/Aliases, Date of Birth, SSN)
- Complete residence/address history
- Civil index check (all counties of residence)
- Criminal index check (all counties of residence)
- Federal Civil and Criminal index check
 - Consumer Public Filings
 - ■Bankruptcies
 - ■Liens
 - Judgments
- Real Property Ownership
- Driving Record
- Social Media Research
- Media/News Research
- Professional License Research Status/Disciplinary Actions
- Business Affiliations & Ownership

<u>ADD-ON SERVICES</u>

Business Credit Report/Profile Property Profiles & Title Research Corporate Records Retrieval



- 1) Will the individual or business become aware that you are conducting the investigation? No, all investigations are conducting discreetly and do not require notification or authorization by the subject or company.
- 2) How long do these investigations typically take? A thorough due diligence background investigation can take 3-5 business days. In certain circumstances, they can be expedited to meet deadlines.
- 3) Does a due diligence background investigation include a CREDIT REPORT? No, credit reports are not included. You are able to pull a personal credit report with authorization from the subject. Business Credit reports / profiles are available and do not require authorization, but should only be run on certain types and sizes of businesses.
- 4) Does a due diligence background investigation include copies of Tax Returns? No, tax returns are private information and cannot be accessed.
- 5) In what format are the findings of the investigation documented or conveyed? A full written report of findings is provided as well as a phone consult to discuss and answer any questions you might have about the report.